



<b>Job Title:</b>	<b>Paraplanner</b>	<b>Position Type:</b>	Full Time
<b>Applications</b>			
<b>Attention:</b> Anthony Hoskisson <b>Email:</b> info@questachartered.co.uk		<b>MAIL:</b> Questa Chartered Questa House Croft Court Plumpton Close Blackpool FY4 5PR	
<b>Job Description</b>			
<b>ROLE AND RESPONSIBILITIES</b> <ul style="list-style-type: none"> <li>● Providing support to our firm’s advisers in completing non-client-facing tasks in relation to the preparation and administration of recommendations being made</li> <li>● Liaising with advisers as appropriate</li> <li>● Acting as a main point of contact for clients</li> <li>● Dealing with client queries in an efficient and timely manner</li> <li>● To attend client meetings as required or attend a debrief with the adviser following a client meeting to get a better understanding of the client’s needs and objectives.</li> <li>● Ensure all the compliance paperwork is present in the client file.</li> <li>● Making sure any updates and reports are issued to clients in a timely manner.</li> <li>● Ensure the client's attitude to risk and capacity for loss has been established.</li> <li>● Identify areas for planning and obtain the information necessary to compile a recommendation report by liaising with product providers.</li> <li>● Carrying out research and analysing products and services that are appropriate to each client’s financial circumstances.</li> <li>● Reviewing client investment portfolios, asset allocations, risk profiles etc., when requested</li> <li>● Proposing and drafting financial solutions that meet each client’s goals, needs and objectives.</li> <li>● Undertake the necessary research to identify suitable solutions to meet the client's needs.</li> <li>● Liaise with the client’s tax specialist or solicitor as required.</li> <li>● Prepare client-specific illustrations.</li> <li>● Prepare suitability reports in accordance with the agreed recommendations.</li> <li>● Assist the administration team with the completion of the relevant paperwork and proposal submissions.</li> <li>● Liaise directly with clients to keep them updated on the progress of their case.</li> <li>● Prepare existing client files for review.</li> <li>● Assist with the company’s due diligence on product providers and platform providers.</li> <li>● Responsible for own individual workflow and task delivery.</li> <li>● Responsible for keeping up to date with legislative and industry changes.</li> <li>● Making sure you follow relevant advice and sales procedures at all times.</li> <li>● Making sure all client contact is carried out in a professional and courteous way.</li> <li>● Making sure all client files are compliant on an ongoing basis.</li> </ul>			



- Making sure all client records are retained in line with the firm's Data security / data protection / record keeping policy.

#### **QUALIFICATIONS AND EDUCATION REQUIREMENTS**

Ideally, candidates should be level 4 diploma qualified, although candidates who are working towards their level 4 diploma with relevant experience will be considered.

#### **ESSENTIAL SKILLS**

- Broad knowledge of the financial services sector.
- High level of technical knowledge.
- Understanding of the financial planning process.
- Have a good work ethic.
- Have the ability to work independently or as part of a team.
- Good report writing skills.
- Good IT Skills.
- Have the ability to prioritise workloads and work within set timescales.
- Have attention to detail.
- Excellent interpersonal skills, both written and verbal